

2009 International Wealth and Tax Planning Seminar

May 11 – 15, 2009

Seehotel Hermitage, Lucerne, Switzerland

Other Private Banking Seminars of the Swiss Finance Institute:

- International Private Banking and Wealth Management Retreat
- Developing Private Banking
- Investing Private Wealth
- Behavioral Finance

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Objective

Wealth owners currently find themselves in a challenging and globalized financial environment. This places ever greater demands upon those who must deliver timely and technically sound advice on domestic and international wealth planning opportunities.

The 6th International Wealth and Tax Planning Seminar provides a structured treatment of international tax and estate planning, including an examination of potential pitfalls. As you will see from our faculty profiles, we have assembled some of the most qualified and influential experts in the field to guide you.

The 5 day residential seminar presents:

- Principles of national and international (double) taxation
- Principles of wealth planning structures, e.g. trusts, partnerships, holding companies
- Application of these principles to British, German, French, Belgian, Italian and Spanish jurisdictions



Dr Marc-Etienne Pache is partner at Oberson Avocats in Lausanne/Geneva. He graduated from University of Lausanne School of Law with a doctorate in law and earned an LL.M. in Taxation in the US. Admitted as a certified tax expert, he is active in Swiss and international taxation and regularly advises companies on re-organizations and tax planning. He is also active in the area of tax assistance and planning to individual taxpayers. Dr Pache also serves as an associate Judge in charge of tax affairs at the Cantonal Court of Vaud. He is a member of the Vaud Bar Association and the Certified Tax Expert Association.



Fouad Sayegh is an attorney at Oberson Avocats in Geneva/Lausanne. He graduated from the University of Geneva School of Law and obtained an LL.M. in International Taxation from New York University School of Law. His practice concentrates on Swiss domestic and international taxation, both for individuals and corporate entities, with an emphasis on trusts and high net worth private clients. He is a member of the New York State Bar Association and the International Fiscal Association.



Dr Kurt Moosmann is Co-Founder and Managing Partner of Dara Capital Ltd., an international wealth advisory firm. He is an acknowledged specialist in structuring wealth of private entrepreneurs, business owners and high net worth individuals, and he has worked in executive positions for various financial institutions before founding Dara Capital. Dr Moosmann holds an MBA from Carnegie Mellon University and the University of Geneva, is a member of STEP and a regular lecturer on international wealth management topics.



Dr Marc Jülicher is partner at Flick/Gocke/Schaumburg, a law firm specialised in tax, and was admitted to the bar in 1995. He is lecturer at the Bundesfinanzakademie (German Federal Finance Academy) and Member of the German Estate Planning Association (DVEV), the German Tax Lawyers (DSJG) and a Member of the German-South African Lawyers Association (DSJV). He received his PhD from the University of Cologne and Geneva in 1992 and is co-editor of the *Journal of Tax and Inheritance Tax Law*.



Laurent Chambaz, avocat à la cour, is managing partner of the Paris based law firm UGGC & Associés. He graduated from the University of Paris law school and holds specialization certificates in International law and tax law. He advises an international clientele of wealthy families, family offices and private banks in the areas of taxation, private international law, trusts and law of succession. He is a member of various associations and is vice-president of STEP, and the French Institute of International Legal Experts.

Attendees are placed at the center of a rich and conducive learning environment composed of lectures, case studies and small group workshops.

Target Audience

Past attendees at this exclusive seminar have included relationship managers in private banking, lawyers, representatives of trusts and family offices and independent asset managers.

Those seeking to work more effectively with specialist national advisors will find the seminar particularly valuable.



Carlo Galli is partner at Maisto e Associati, an Italian tax law firm, where he deals with taxation in capital markets, private equity structures and estate and tax planning for private individuals. He was admitted to the Association of Chartered Accountants (Ordine dei Dottori Commercialisti) in 1996. After having worked with the IBFD in Amsterdam for two years, he joined Maisto e Associati in 1995 and headed the London office from March 1998 to April 2000.



Alain Nijs is managing partner at Greenille, an independent attorney and notary law firm focusing on international estate and tax planning for ultra high net worth individuals. He is registered attorney at the Brussels, Antwerp and Rotterdam Bar. He has specific expertise in migration from and into Belgium and transfer of family businesses. He regularly lectures at seminars and training courses and has written numerous publications. Mr Nijs is a member of various editorial boards and estate planning associations.



Rupert Ticehurst is partner at Herbert Smith and head of its international private wealth & charities practice. He acts for private banks, trust companies, high net worth individuals and charities in relation to trust, succession planning, philanthropy and UK tax planning. He has a BA from Queen Mary College, London University, an LL.M. from the London School of Economics and used to teach law at King's College, London University.



Fabricio González is an Associate in the Zurich office's Tax Practice Group of Baker & McKenzie and a member of the Steering Committee of its European Private Banking practice. His practice is focused primarily on international private banking, wealth management and tax planning for family businesses. He has published extensively in specialized tax and private banking newsletters and journals. Mr González participates at the courses of STEP, Switzerland, and is a lecturer at the University of Barcelona, at Barcelona Bar Association and at ESADE-Ramon Llull University of Barcelona.



Philip Marcovici is CEO of LawInContext Pte. Ltd, the interactive knowledge venture of Baker & McKenzie, is partner at Baker & McKenzie and is the chair of its Global Private Banking Steering Committee. He is active in advising clients on issues related to the use of trusts and other fiduciary arrangements. He has been an honorary lecturer at the law school of Hong Kong University and the University of Zurich law faculty. He is an active member of the tax sections of both the American and the Canadian Bar Association, and of the Canadian tax foundation.

Schedule

The entire schedule leaves ample time for discussions with faculty and fellow participants.

Monday, May 11	Dr Marc-Etienne Pache Fouad Sayegh	International Taxation Principles and their Application <ul style="list-style-type: none"> • key types of taxes to consider when dealing with individual wealth • the five key principles of international taxation (in particular the “double taxation model”) • application of principles to wealthy individuals (e.g. multinational income and revenue taxation, treatment of multiple residencies, gifts and inheritance across borders, consequences of residency choice, tax havens)
		Welcoming Dinner
Tuesday, May 12	Dr Kurt Moosmann	Special Vehicles in Wealth Planning (“The Toolbox”) <ul style="list-style-type: none"> • private trusts and foundations • private investment companies and funds • insurance products
	Alain Nijs	Wealth Planning in Belgium <ul style="list-style-type: none"> • overview of the wealth planning situation in Belgium, applications and cases
Wednesday, May 13	Dr Marc Jülicher	Wealth Planning in Germany <ul style="list-style-type: none"> • overview of the wealth planning situation in Germany, applications and cases
	Carlo Galli	Wealth Planning in Italy <ul style="list-style-type: none"> • overview of the wealth planning situation in Italy, applications and cases
	Laurent Chambaz	Wealth Planning in France <ul style="list-style-type: none"> • overview of the wealth planning situation in France, applications and cases
	Rupert Ticehurst	Evening Case Discussion: International Succession Planning
Thursday, May 14	Rupert Ticehurst	Wealth Planning in the United Kingdom <ul style="list-style-type: none"> • overview of the wealth planning situation in the UK, applications and cases
	Fabricio González	Wealth Planning in Spain <ul style="list-style-type: none"> • overview of the wealth planning situation in Spain, applications and cases Preparation of Integrated Multi-jurisdictional Case Studies in Groups
Friday, May 15	Philip Marcovici	Wealth Planning in a Transparent World <ul style="list-style-type: none"> • identifying the needs of wealthy families: tax and non-tax needs and the role respectively limitations of bank secrecy • global transparency and anti-abuse initiatives • the U.S. as global thought leader: the qualified intermediary, estate tax rules, undisclosed funds Integrated Multi-jurisdictional Case Studies <ul style="list-style-type: none"> • combining the building blocks • developing integrated solutions

All information contained within this brochure is correct at the time of going to press, but the Swiss Finance Institute reserves the right to make subsequent changes to it, and services may be modified, supplemented, withheld or withdrawn.



Venue

The Seehotel Hermitage in Lucerne, Switzerland, is one of the most delightful lakeside hotels in Switzerland. Far from the hectic pace of daily life, the hotel offers an ideal atmosphere for learning and uninterrupted concentration. The venue offers elegant rooms, state-of-the-art infrastructure, an idyllic setting and superb cuisine. The Hotel is within easy reach of airports in Zurich and Geneva.

Visit <http://www.hermitage-luzern.ch> for more information.

A hotel reservation form will be sent to fully registered attendees.

Registration

To register for the International Wealth and Tax Planning Seminar, please complete the enclosed registration form and return it to the Swiss Finance Institute by **March 13, 2009**. We recommend that you register in advance of this date to secure your place.

Language

The seminar is conducted in English.

Certificate

The Swiss Finance Institute awards a "Certificate of Attendance" to those who complete the program. Since the International Wealth and Tax Planning Seminar is offered in cooperation with CFA Institute, all CFA Institute members are awarded 36.5 credit hours towards their continuing education requirements.

Swiss Finance Institute

The Swiss Finance Institute is a private foundation created in 2006 by the banking and the finance community of Switzerland in collaboration with Swiss universities. The Institute aims to advance research activity in finance and to support doctoral research and executive education in the banking and finance industry, as well as organizing interfacing activities between research and the financial services industry.

For more information visit: www.SwissFinanceInstitute.ch

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Fees

The fees are CHF 6'500.00 (incl. VAT) which cover tuition, course materials, lunch, official events and refreshments during coffee breaks. Fees do not include hotel expenses. CFA Institute and SFIAA members are granted a reduction of CHF 200.00.

Cancellation Policy

Cancellation within 30 days prior to the start of the program will be charged 50% of the program fees. Cancellations within 10 days prior to the start will be charged 100% of the fees. Cancellation must be in writing, otherwise the full amount will be due. Non-payment of tuition does not constitute a cancellation. The substitution of a registered participant may be possible prior to the start of the program.

Contact

Please do not hesitate to contact us for further information. Program Manager Helen Hagenbuch will be glad to assist you.

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CFA Institute

CFA Institute is the global, not-for-profit association that administers the Chartered Financial Analyst® (CFA®) and Certificate in Investment Performance Measurement (CIPM) curriculum and exam programs worldwide; publishes research; conducts professional development programs; and sets voluntary, ethics-based professional and performance-reporting standards for the investment industry. CFA Institute has more than 96,000 members, who include the world's 85,000 CFA charterholders, in 133 countries and territories, as well as 136 affiliated professional societies in 57 countries and territories. CFA Institute has offices in Charlottesville, Va., London, Hong Kong, and New York.

More information may be found at www.cfainstitute.org

